## Little Silver School District Goals and Objectives ACTION PLAN 2018-2023

**GOAL AREA:** Finance

GOAL: To continue to work collaboratively to meet district financial needs

**OBJECTIVE 1:** To explore diverse means of generating revenue to support the district's budget

Major Activities	Staff	Resources	Constraints	Timelines	Indicators of Success
Research  • Explore relationships with the community that could lead to revenue generation	Administration	Community	Available Financial Resources	January 2019	Receipt of donation
<ul> <li>Explore outside sponsorship for programs (ie. sports clothing)</li> </ul>	Administration	Community	Funding	Fall 2021	Receipt of donation
• Research and bookmark credible sites for locating grant opportunities	Administratio Teachers	Internet & Other School Districts	Limited grants district is eligible for and time for grant writing	October 2019	Awarded grant funds
• Explore ways to supplement the district budget	Business Administrator BOE	Internet Professional Assoc. Community	NJDOE Laws	December 2020	
• Explore the creation of advocacy groups for long term financial stability	Administration BOE	Parents Internet Professional Assoc. Community	Time	September 2020	List of possible groups

Development					
<ul> <li>Develop a breakdown budget into one sheet for the community</li> <li>Develop a grant writing committee</li> <li>Examine current optional technology insurance and replace with mandatory parent purchase for 1:1 student devices</li> <li>Establish membership for an advocacy group</li> </ul>	Business Administrator  Administration  Business Administrator & Technology Dept.  Administration BOE	Financial Records & Data  PTO Staff  Financial Records & Contracts  Internet Professional Assoc.	Time Availability Diversity Available Vendors	April 2020 September 2020 September 2019 June 2020	Handout for budget presentation  Grant applications  Mandatory purchase form  Advocacy Group Meeting
<ul> <li>Assessment         <ul> <li>Implementation of technology insurance</li> </ul> </li> <li>Annual stakeholder review to discuss methods to improve and prioritize technology and facility upgrades</li> <li>Summary of overall grant revenue</li> <li>Advocacy Committee</li> </ul>	Administration  Administration  BOE  Tech and B&G  Dept  Committee  Members		Staffing  Limited funding Cost  Limited grants district is eligible for and time for grant writing  Time	September 2019 Ongoing September 2022 September 2020	Mandatory purchase form  Completed projects  Calculation of awarded grants  Advocacy Agendas

## **ACTION PLAN 2018-2023**

## **GOAL AREA:** Finance

## GOAL: To continue to work collaboratively to meet district financial needs

**OBJECTIVE 2:** Increase opportunities for revenue generation

Major Activities	Staff	Resources	Constraints	Timelines	Indicators of Success
Research					
<ul> <li>Research all options for revenue generation including but not limited to:</li> <li>Tuition</li> <li>Facility usage</li> <li>Grant writing</li> <li>Advertising</li> <li>Refinancing</li> <li>Charging other districts for attending our PD sessions</li> </ul>	Business Administrator	Internet Professional Assoc. Other School Districts Vendors	NJ State Law Borrowing rates Available eligible grants Parking	May 2022	Increase in revenue, awarded grant, increase in facility use
Development					
Develop marketing plan to attract new facility users on a fee basis	Administration & BOE	Internet & Other School Districts	Available resources and facility availability	July 2022	Market Plan Document
Develop marketing plan to attract other districts to attend our PD sessions	Administration Technology Dept.	Internet Professional Assoc. Other School Districts	Parking Facility Availability	February 2021	Attendance Logs and/or Feedback Forms
Assessment					
<ul> <li>Successful implementation of marketing plan</li> </ul>	Administration	PD Brochures Internet	Availability of facilities	August 2022	Attendance Logs
• Creation of fee based programs	Administration	Advertisement	Cost	September 2020	Participation